

## Intervine, Inc.

### Introduction

This case study of Intervine, Inc. is based on a July 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“As a growing business, Scale provided the scalability we need and the disaster recovery options we did not have before it was introduced. As a one-person department, Scale has allowed me to plan for the future and protect the present while allowing me to focus on issues other than an unstable server(s).”

### Challenges

- Solved the following operational challenges after deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To support business growth expectations or new business initiatives

#### Company Profile

Company:  
**Intervine, Inc.**

Company Size:  
**Small Business**

Industry:  
**Wholesale Distribution**

### Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – VMware
  - Hypervisor – Microsoft Hyper-V
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

#### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

### Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: Very differentiated
  - Scalability: Extremely differentiated
  - Reliability: Very differentiated
  - Ease of implementation: Extremely differentiated
  - Ease of use: Extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - Reliability
  - Scalability

Source: Kim Murray, IT Manager, Intervine, Inc.