

Case Study: Integrated Investments of Indiana

Introduction

This case study of Integrated Investments of Indiana, Inc is based on a February 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.



“All in one solution is great for me. Simplification of operations and increased reliability.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reason:
 - For Infrastructure Refresh (replacing aging hardware)

Company Profile

Company:
Integrated Investments of Indiana, Inc

Company Size:
Small Business

Industry:
Financial Services

Use Case

- Purchased HC3 over the following vendor:
 - Hypervisor – Microsoft Hyper-V
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: differentiated
 - Ease of implementation: differentiated
 - Reliability: differentiated
 - Scalability: differentiated
 - Single vendor support: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: John Curtis, Executive, Integrated Investments of Indiana