

# Home Retail Group Plc

## Introduction

This case study of Home Retail Group plc is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“The service simplified the delivery of a key project whilst simultaneously reducing the complexity of support.”

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - To reduce operational costs
  - Specific VDI project following merger

### Company Profile

Company:  
**Home Retail Group PLC**

Company Size:  
**Large Enterprise**

Industry:  
**Retail**

## Use Case

- Purchased HC3 over the following vendors:
  - NetApp
  - Nutanix
  - Simplivity
- Has >10 IT personnel responsible for infrastructure.
- Runs >100 Virtual Machines on HC3.

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

## Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: Extremely differentiated
  - Scalability: Extremely differentiated
  - Reliability: Extremely differentiated
  - Ease of implementation: Extremely differentiated
  - Ease of use: Extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
  - Single vendor support
  - Cost

Source: Chris Nixon, Enterprise Architect, Home Retail Group PLC