

Case Study: Hely & Weber

Introduction

This case study of Hely & Weber is based on a December 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.



“We are only at the beginning of the shift from our aging infrastructure to the new HC3 platform, but thus far it has been a dream come true. I’ll be able to speak more once the transition is complete, but we are taking this opportunity to rebuilt some poorly designed VMS!”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal

Company Profile

Company:
Hely & Weber

Company Size:
Small Business

Industry:
Health Care

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - HP Servers / SAN
 - EMC
- Has 2 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: very differentiated
 - Ease of implementation: extremely differentiated
 - Reliability: not differentiated
 - Scalability: differentiated
 - Single vendor support: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation

Source: Power Hely, Senior Executive, Hely & Weber