

# Goodell De Vries Leech & Dann, LLP

## Introduction

This case study of Goodell DeVries Leech & Dann, LLP is based on an October 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 reduced our operational complexity and provides an ultra-reliable VM hosting and DR platform.”

## Challenges

- Solved the following operational challenges after deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Solved single vendor support of Infrastructure
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - For Infrastructure Refresh (replacing aging hardware)
  - To reduce operational costs

### Company Profile

Company:  
**Goodell DeVries Leech & Dann, LLP**

Company Size:  
**Medium Enterprise**

Industry:  
**Professional Services**

## Use Case

- Purchased HC3 over the following vendors:
  - Hypervisor – Microsoft Hyper-V
  - Nutanix
  - Starwind
- Has 2 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

### About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

## Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: Extremely differentiated
  - Scalability: Differentiated
  - Reliability: Differentiated
  - Ease of implementation: Very differentiated
  - Ease of use: Extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - High availability of Virtual Machines
  - Single vendor support
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: David Roden, Director of Technology, Goodell DeVries Leech & Dann, LLP