

Gmilcs, Inc.

Introduction

This case study of GMILCS, Inc. is based on an April 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“We can manage the servers from our office instead of having to travel to the data center. We used to have a server that caused us a lot of problems. With a VM we should not have most of the problems, but if we did, we could clone and delete it..”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives
- Purchased HC3 over the following vendors:
 - Dell Servers / SAN
 - HP Servers / SAN
 - Simplivity
 - Hosted by our software vendor; Azure

Organization Profile

Organization:
GMILCS, Inc.

Industry:
Cultural Institution

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: very differentiated
 - Scalability: very differentiated
 - Reliability: very differentiated
 - Ease of implementation: very differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
 - Price less than hosting by our software vendor
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.

Source: Marilyn Borgendale, System Administrator, GMILCS, Inc.