

Gislason Targownik Peters

Introduction

This case study of Gislason Targownik Peters is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Great up-time.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Realized the following operational challenges by deploying HC3:

- Improved availability of critical workloads
- Improved scalability of Infrastructure
- Improved disaster recovery

Purchased their HC3 system for the following reason:

- For Infrastructure Refresh (replacing aging hardware)

Company Profile

Company:
Gislason Targownik Peters

Company Size:
Small Business

Industry:
Financial Services

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- Hypervisor – Microsoft Hyper-V

Has 2 IT personnel responsible for infrastructure.

Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how differentiated they from the competition:

- Single vendor support: extremely differentiated
- Scalability: extremely differentiated
- Reliability: very differentiated
- Ease of implementation: differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefit of Scale Computing HC3:

- High availability of Virtual Machines

Source: Kenton Doerksen, Business Professional, Gislason Targownik Peters