

Gdc

Introduction

This case study of Gdc is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“We needed to scale our VM environment up to meet new business demands and HC3 was able to meet our needs at a fraction of the cost of expanding with our current vendor. The support from Scale during our evaluation made them an easy choice when we decided to switch vendors.”

Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

Realized the following operational challenges by deploying HC3:

- Enabled virtualization without complexity
- Reduced time spent managing Infrastructure
- Improved availability of critical workloads
- Improved scalability of Infrastructure
- Improved disaster recovery
- Solved single vendor support of Infrastructure
- Reduced IT operating costs

Purchased their HC3 system for the following reasons:

- For Infrastructure Refresh (replacing aging hardware)
- For Hypervisor Licensing Renewal
- To support business growth expectations or new business initiatives

Use Case

The key features and functionalities of HC3 that the surveyed company uses:

Purchased HC3 over the following vendors:

- Hypervisor – VMware
- Nutanix

Has 1 IT personnel responsible for infrastructure.

Runs 10-24 Virtual Machines on HC3.

Results

The surveyed company achieved the following results with HC3:

Rated the following HC3 capabilities in terms of how differentiated they from the competition:

- Single vendor support: extremely differentiated
- Scalability: differentiated
- Ease of implementation: extremely differentiated
- Ease of use: extremely differentiated

Sees the following as the biggest benefits of Scale Computing HC3:

- Ease of use
- Ease and speed of implementation
- Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload not at all with the high availability built into HC3.

Company Profile

Company:
Gdc

Company Size:
Medium Enterprise

Industry:
Automotive & Transport

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

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