

Fawn Engineering

Introduction

This case study of Fawn Engineering is based on an October 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.

“Speed and space increased.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Fawn Engineering

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

Use Case

- Purchased HC3 over the following vendors:
 - Nutanix
 - Cisco
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how it differentiated them from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - High availability of Virtual Machines
 - Scalability

Source: David Tweedale, IT Manager, Fawn Engineering