

Employer Advantage

Introduction

This case study of Employer Advantage is based on a January 2020 survey of HC3 customers by TechValidate, a 3rd-party research service.



“The performance, reliability, and ease of management of the HC3 solution have allowed our engineers to focus on operational improvements rather than spending all of their time merely keeping the lights on.”

Challenges

- Solved the following operational challenges after deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To reduce operational costs
- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Dell Servers / SAN
 - Nutanix
 - VxRail

Company Profile

Company:
Employer Advantage

Company Size:
Small Business

Industry:
Professional Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 3 IT personnel responsible for infrastructure.
- Runs 25-49 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: very differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload, not at all with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Brad Schneider, IT Director, Employer Advantage