

Case Study: Ebara International Corporation

Introduction

This case study of Ebara International Corporation is based on a June 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

Challenges

- Solved the following operational challenges by deploying HC3:
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
- Purchased their HC3 system for the following reason:
 - For Hypervisor Licensing Renewal

Company Profile

Company:
Ebara International Corporation

Company Size:
Medium Enterprise

Industry:
Industrial Manufacturing

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Nutanix
- Runs 10-24 Virtual Machines on HC3.
- > 75% of their environment is virtualized.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: extremely differentiated
 - Ease of implementation: very differentiated
 - Reliability: extremely differentiated
 - Scalability: extremely differentiated
 - Single vendor support: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Reliability
 - Scalability
 - Single vendor support
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Frank Lowery, IT Director, Ebara International Corporation