

Cookietree Inc.

Introduction

This case study of Cookietree Inc. is based on a January 2018 survey of HC3 customers by TechValidate, a 3rd-party research service.



“In our network we had several aging servers that were critical systems. We needed a virtualization platform with high availability to avoid the possibility that a single hardware failure could take out a critical system.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Cookietree Inc.

Company Size:
Small Business

Industry:
Industrial Manufacturing

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - single vendor support: very differentiated
 - scalability: very differentiated
 - reliability: very differentiated
 - ease of implementation: very differentiated
 - ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3.

Source: Spencer Jorgensen, Network Administrator, Cookietree Inc.