

City of St. Louis Office Of The Treasurer

Introduction

This case study of City of St. Louis Office of the Treasurer is based on an October 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.



“H3 has allowed me to be able to spin up a virtual server in minutes and install the OS and software in an afternoon.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To support business growth expectations or new business initiatives
 - To reduce operational costs

Organization Profile

Organization:
City of St. Louis Office of the Treasurer

Organization Size:
State & Local

Industry:
Government

Use Case

- Purchased HC3 over the following vendor:
 - Simplivity
- Has 2 IT personnel responsible for infrastructure
- Runs >100 Virtual Machines on HC3

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: very differentiated
 - Scalability: very differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease and speed of implementation
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 8-24 hours to less than 10 minutes (97-99% reduction in recovery time) with the high availability built into HC3
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3

Source: Kevin Holliday, Systems Analyst, City of St. Louis Office of the Treasurer