

City of Milpitas

Introduction

This case study of City of Milpitas is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Dramatic reduction in time required to bring a new VM online.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support higher uptime SLAs for critical workloads
 - To support business growth expectations or new business initiatives

Organization Profile

Organization:
City of Milpitas

Organization Size:
State & Local

Industry:
Government

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – Microsoft Hyper-V
 - HP Servers / SAN
- Has 4-5 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: differentiated
 - Scalability: very differentiated
 - Reliability: differentiated
 - Ease of implementation: very differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Scalability

Source: Matthias Schwarz, IT Manager, City of Milpitas