

City Of Pewaukee

Introduction

This case study of City of Pewaukee is based on an April 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.



“It gave us the much needed hard drive space; increasing a VM’s hard drive space is down from about 25 minutes to less than 10 minutes. The overall speed increase (in regular production) is also noticeable.”

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - To execute an infrastructure refresh (replacing aging hardware)
 - To reduce operational costs
- Purchased HC3 over the following vendors:
 - Dell Servers / SAN
 - Cisco

Organization Profile

Organization:
City of Pewaukee

Organization Size:
State & Local

Industry:
Government

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs 10-24 Virtual Machines on HC3.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: extremely differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Reliability
 - Scalability
- Reduced the time their IT staff spends managing infrastructure by 10-24% after deploying HC3.

Source: Bobby Kewan, IT Director, City of Pewaukee