

Case Study: Chaitons LLP

Introduction

This case study of CHAITONS LLP is based on a February 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.



“We have been able to migrate 55 Virtual Machines over the course of 5 weeks with lots of room to test and figure out minor bugs. Users were oblivious to the fact that they had been moved to a new infrastructure. In fact, we nearly completed the entire migration without anyone noticing which is a testament to the ease of deploying the HC3 solution. Kudos to DoubleTake Move for playing an important role in the migration. We are now fully hyper-converged and everyone at the firm sleeps better.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved scalability of Infrastructure
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
 - Reduced Power Consumption and Heat Output, thereby increasing Backup Power Time at no additional cost
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - For Hypervisor Licensing Renewal
 - To support higher uptime SLAs for critical workloads
 - To meet increasing RPO and RTO SLAs
 - To reduce operational costs

Company Profile

Company:
CHAITONS LLP

Company Size:
Small Business

Industry:
Professional Services

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Nutanix
 - Simplivity
- Has 2 IT personnel responsible for infrastructure.
- Runs 50-74 Virtual Machines on HC3.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: very differentiated
 - Ease of implementation: extremely differentiated
 - Reliability: extremely differentiated
 - Scalability: extremely differentiated
 - Single vendor support: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
 - Single vendor support
 - Power Saving over traditional infrastructure
- Decreased the time spent recovering from a hardware failure running a critical workload from over 1 week to less than 10 minutes (99.9% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by > 75% after deploying HC3.

Source: Dominique Chung, IT Director, Chaitons LLP