

Case Study: Cedar Graphics, Inc.

Introduction

This case study of Cedar Graphics, Inc. is based on a November 2015 survey of HC3 customers by TechValidate, a 3rd-party research service.

“HC3 has created a dependable safety net for installing updates and configuration changes.”

Challenges

- Realized the following after deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Company Profile

Company:
Cedar Graphics, Inc.

Company Size:
Medium Enterprise

Industry:
Consumer Services

Use Case

- Purchased HC3 over the following vendor:
 - Dell Servers / SAN
- Has 3 IT personnel responsible for infrastructure
- Runs 10-24 Virtual Machines on HC3

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Ease of use: very differentiated
 - Ease of implementation: very differentiated
 - Reliability: very differentiated
 - Scalability: very differentiated
 - Single vendor support: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3
- Reduced the time their IT staff spends managing infrastructure by 25-49% after deploying HC3

Source: Mike Bishop, Network Administrator, Cedar Graphics, Inc.