

Cata

Introduction

This case study of CATA is based on an April 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“HC3 offers our IT Department peace of mind.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Improved disaster recovery
 - Solved single vendor support of Infrastructure
 - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To reduce operational costs

Company Profile

Company:
CATA

Company Size:
Medium Enterprise

Industry:
Transportation Services

Use Case

- Purchased HC3 over the following vendors:
 - Hypervisor – VMware
 - Hypervisor – Microsoft Hyper-V
 - Dell Servers / SAN
 - HP Servers / SAN
- Has 2 IT personnel responsible for infrastructure.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: very differentiated
 - Scalability: extremely differentiated
 - Ease of implementation: very differentiated
 - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Reliability
 - Scalability
 - Single vendor support

Source: Donny Lynch, System Administrator, CATA