HC3 CASE STUDY

Bryan County

Introduction

This case study of Bryan County is based on a June 2016 survey of HC3 customers by TechValidate, a 3rd-party research service.

> "HC3 has made it easier to add new virtual machines without having to add new hardware and configure it. Simply boot up a new image and go to work."

Challenges

The business challenges that led the profiled organization to evaluate and ultimately select HC3:

- Realized the following operational challenges by deploying HC3:
  - Enabled virtualization without complexity
  - Reduced time spent managing Infrastructure
  - Improved scalability of Infrastructure
  - Reduced IT operating costs
- Purchased their HC3 system for the following reason:
  - For Infrastructure Refresh (replacing aging hardware)

Organization Profile

Organization:
Bryan County

Organization Size:
State & Local

Industry:
Government

Use Case

The key features and functionalities of HC3 that the surveyed organization uses:

- Purchased HC3 over the following vendors:
  - Hypervisor – Microsoft Hyper-V
  - Dell Servers / SAN
  - HP Servers / SAN
  - EMC
  - Simplivity
- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

The surveyed organization achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
  - Single vendor support: very differentiated
  - Scalability: differentiated
  - Reliability: differentiated
  - Ease of implementation: differentiated
  - Ease of use: differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease and speed of implementation
  - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.

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