

Big AI's

Introduction

This case study of Big AI's is based on a July 2017 survey of HC3 customers by TechValidate, a 3rd-party research service.



“Since using HC3, we’ve spent much less time reviewing our infrastructure resources on a server by server basis. Resource deficiencies are now easy to spot and can be resolved by simply adjusting where necessary.”

Challenges

- Realized the following operational challenges by deploying HC3:
 - Enabled virtualization without complexity
 - Reduced time spent managing Infrastructure
 - Improved availability of critical workloads
 - Improved disaster recovery
- Purchased their HC3 system for the following reasons:
 - For Infrastructure Refresh (replacing aging hardware)
 - To support business growth expectations or new business initiatives

Company Profile

Company:
Big AI's

Company Size:
Medium Enterprise

Industry:
Retail

Use Case

- Purchased HC3 over the following vendor:
 - Hypervisor – VMware
- Has 2 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.

Results

- Rated the following HC3 capabilities in terms of how differentiated they from the competition:
 - Single vendor support: extremely differentiated
 - Scalability: extremely differentiated
 - Reliability: extremely differentiated
 - Ease of implementation: very differentiated
 - Ease of use: extremely differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
 - Ease of use
 - Ease and speed of implementation
 - High availability of Virtual Machines
 - Reliability
 - Scalability
- Decreased the time spent recovering from a hardware failure running a critical workload from 1-8 hours to less than 10 minutes (83-97% reduction in recovery time) with the high availability built into HC3.
- Reduced the time their IT staff spends managing infrastructure by 50-74% after deploying HC3.

Source: Nova Jarvis, IT Manager, Big AI's