

# Bear Creek Contracting Ltd.

## Introduction

This case study of Bear Creek Contracting Ltd. is based on an April 2019 survey of HC3 customers by TechValidate, a 3rd-party research service.

## Challenges

The business challenges that led the profiled company to evaluate and ultimately select HC3:

- Solved the following operational challenges after deploying HC3:
  - Improved scalability of Infrastructure
  - Improved disaster recovery
  - Reduced IT operating costs
- Purchased their HC3 system for the following reasons:
  - To execute an infrastructure refresh (replacing aging hardware)
- Purchased HC3 over the following vendors:
  - Hypervisor – Microsoft Hyper-V
  - Dell Servers / SAN
  - HP Servers / SAN

## Use Case

- Has 1 IT personnel responsible for infrastructure.
- Runs Less than 10 Virtual Machines on HC3.

## Results

The surveyed company achieved the following results with HC3:

- Rated the following HC3 capabilities in terms of how they differentiated from the competition:
  - Single vendor support: very differentiated
  - Scalability: extremely differentiated
  - Reliability: very differentiated
  - Ease of implementation: very differentiated
  - Ease of use: very differentiated
- Sees the following as the biggest benefits of Scale Computing HC3:
  - Ease of use
  - Ease and speed of implementation
  - High availability of Virtual Machines
  - Reliability
  - Scalability
  - Single vendor support

Source: Trevor Stephen, IT Administrator, Bear Creek Contracting Ltd.

## Company Profile

Company:  
**Bear Creek Contracting Ltd.**

Company Size:  
**Medium Enterprise**

Industry:  
**Construction**

## About HC3

Scale Computing integrates storage, servers, and virtualization software into an all-in-one appliance based system that is scalable, self-healing and as easy to manage as a single server.